

Be a member. Be engaged. Be noticed.

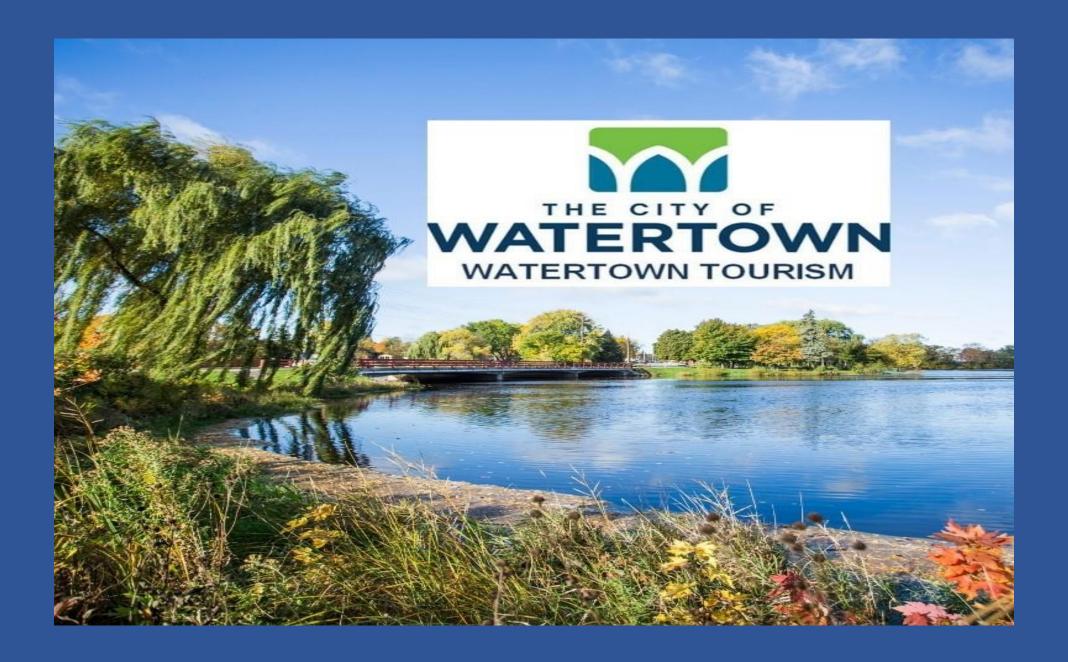
ANNUAL MEETING FEBRUARY 7TH, 2024

Staff Introductions

- Robin Kaufman
 Tourism Director
- Barb Krueger
 Office & Membership Specialist
- Bonnie Hertel
 Executive Director
- Linden PeacyEvent & Marketing Coordinator

We would like to thank Laura Nechkash for providing great service to our members during her time with the Chamber team.







Our mission:

The Watertown Tourism Commission works to increase overnight stays and stimulate the local economy by promoting the city as an attractive destination to business and leisure visitors.

Watertown Tourism



AARON DAVID
Commission Chair

Charles David's Sons



AMANDA KOSTROSKI

Commission Member

Citizen Representative



KRISTINE BUTTERIS
Commission Member

City of Watertown Parks, Recreation and Forestry



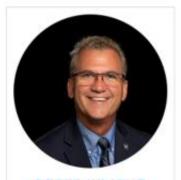
CHERYL MITCHELL
Commission Member

Best Western



CONRAD TALAGA
Commission Member

Glory Global



PETER WRIGHT Commission Member

Maranatha Baptist University



Non-Voting City of Watertown



ROBIN KAUFMANN Tourism Director

Non-Voting

New Logo!

What a year!

New Website!

visitwatertownwi.com



Events Explore Blog About Contact

SHOP EAT PLAY VENUES Search...





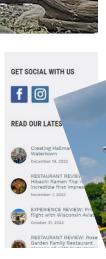
Creating Hallmark Movie Magic in Watertown

Every year for this blog I create a Hallmark movie script set in Watertown. This year, instead of writing the script, a small team brought the script to life with [...]

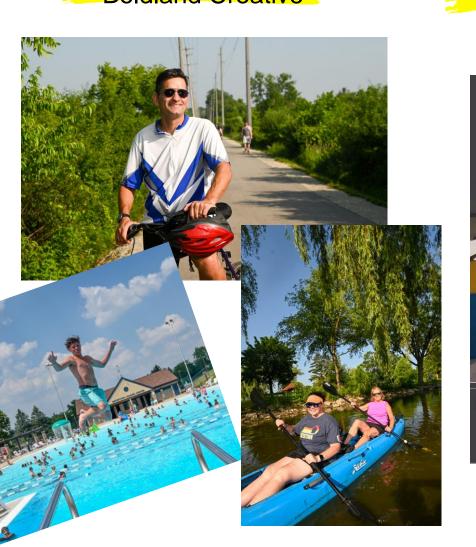


RESTAURANT REVIEW: Osaka Hibachi Ramen Thai made an incredible first impression

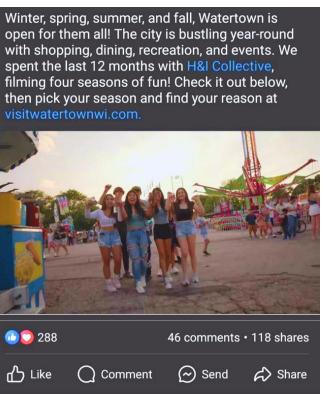
It was obvious the Watertown public and surroundin areas were looking for some good ramen, hibachi, an



New Photos! Boldland Creative



New Videol H&I Collective





@watertowntourism

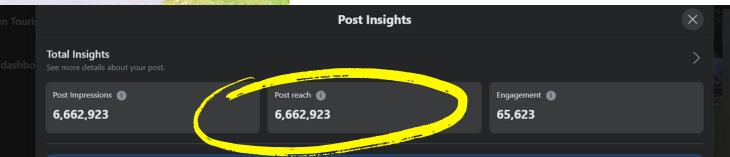
FOLLOW US



- 9.3k Facebook followers
 - @watertowntourism
- Over 10.7 MILLION

 reached on Watertown

 Tourism Facebook page





• 1,102 followers

 105 posts on Instagram with 106% increase in reach



We Promoted over 1 600 events!





2024



Shop Small

We'll promote downtown businesses during bridge construction..



Increase in Room Tax

The city's current 5% room tax will increase to 8%, starting April 1!

Watertown Riverfest

The city's largest festival will take place August 8-11, 2024.





Board & Committees

- Board of Directors
- Ambassadors
- Leadership Watertown Committee







MISSION STATEMENT

To connect members with one another and provide resources that foster growth and sustainability

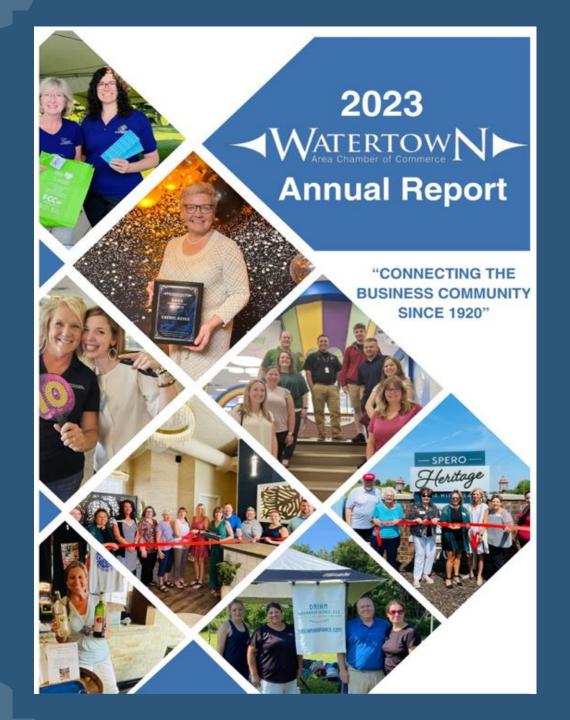


VISION STATEMENT

To be a key partner to our members and community so everyone has the opportunity to succeed.



The Chamber Delivered in 2023



353 MEMBERS STRONG 46 NEW MEMBERS IN 2023







AbleLight Thrift Shop Aflac - Katy Wagoner American Legion Post 189 Black Rose Esthetics Brisc Plumbing Concord House Craig Hometown Handyman Services E.C. Plumbing Edward Jones - Jenny Rogers Entrust Title Group First Weber Realtor - Julie Janowok Forever Independent Ambassador Foundational Technologies Gingerbread Childcare & Preschool Good Shepherd Lutheran Greco Tax & Accounting Greg Schwartz - Farmer's Insurance H. Claire Photography Jefferson County Cancer Coalition Mercadito La Rosita of Watertown Lange Insurance Consulting

Lead the Way Social Live Well Integrative Coaching Locks and Unlocks Mick Fisher Trophy Osaka Hibachi Ramen Thai Pine Hill Insurance Polished Smiles R & L Golf Farm Ready 2 Dance Riverview Chiropractic Rosati's Pizza Satya Studio Schuett's on East Main Silgan Containers TDS Telecom The Brown Insurance Group The Collective The Score Sports Bar Watertown Citizens Police Academy Watertown Municipal Band Watertown Riverfest Inc.

WBD Inc.







COMMUNITY INVESTMENT GRANT

















Distributed \$4,500 to seven Chamber member businesses

BE A MEMBER. BE ENGAGED. BE NOTICED

Over 8,000 people attended 39 events























ANNUAL CELEBRATION











Networking - Celebration

GOSLING CAREER FAIR















WHISKEY & WINE WALK

3rd Annua/ Downtown Watertown















Brought to you by: The Watertown Area Chamber of Commerce & the Watertown Main Street Program

LATINO CAREER FAIR









Come learn about career opportunities and connect with leading industry companies that are hiring!

Thursday, May 11th from 3pm to 7pm Location: Watertown Public Library. 100 S Water St., Watertown, WI 53094

Free child care and food available for job seeker.



1. Scan the QR code to Register 2. Create your resume or contact us for assistance











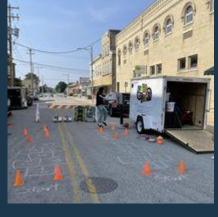
www.latinoacademywi.org | jorge@latinoacademy.org | (608) 571-3499











Watertown

COMMUNITY CELEBRATION & VENDOR FAIR!

June 24, 2023

Main Street Closed from First Street to Seventh Street

HUGE Vendor Fair - 9am-5pm

Store Specials - 9am-5pm

Family Activities - 9am-5pm

Horse-Drawn Wagon Rides - 11am-3pm

Classic Cars on Display - 11am-3pm

Live Music at the Bentzin Family Town Square - 7pm

Brought to you by







Commonheart The Marquardt Illuminus

www.watertownchamber.com















GOLF OUTING



WATERTOWN AREA CHAMBER OF COMMERCE 30TH ANNUAL GOLF OUTING

JULY 27, 2023









Partnership

NEW TEACHER BREAKFAST













LEADERSHIP WATERTOWN







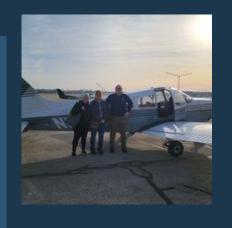














Partnership - Education - Connections



Presented By:

WINE WALK







7th Annual Downtown Wine Walk

September 7th 4:30pm - 8:00pm

Presenting Sponsor















Participating Businesses Amado Jr's

Ava's a posh boutique
Bradow Jewelers
Brown's Shoes Fit Co.
Central Block
Diversified Perswonnel Services
Draeger's Floral
Drafty Cellar
Elegant Arrangements
Local Waters
Lyon's Irish Pub
Mercadito La Rosita
Morgan Ashley-Lynn Photography
Oswald Konz
Pine Hill Farm
Rock River Chimney & Fireplace

Rock River Chimney & Fireplace The Chic Boutique The Elias Inn Supper Club The Score Sports Bar Uptown Bar and Grill Wepco Printing

White Oak Builders "Wine Down" Location - Don's Corner Pub





Passport Sponsor



Wristband Sponsor

Brown's SHOE FIT CO.

Water Sponsor

Kleurig

DrPepper







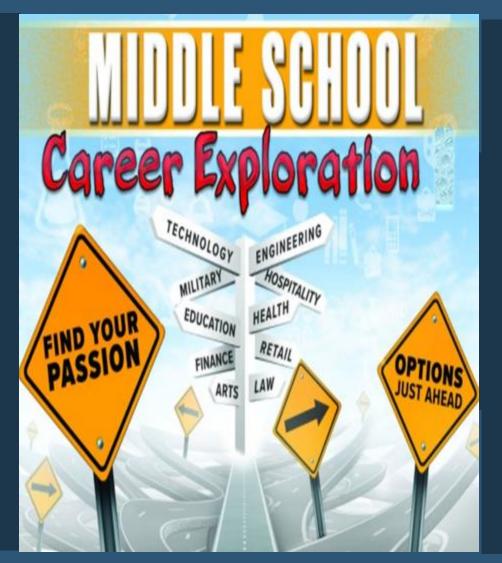


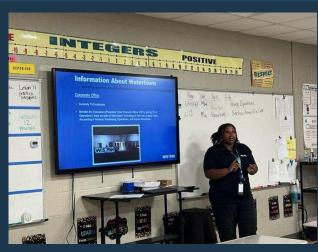
Partnership – Community Engagement

CAREER EXPLORATION DAY











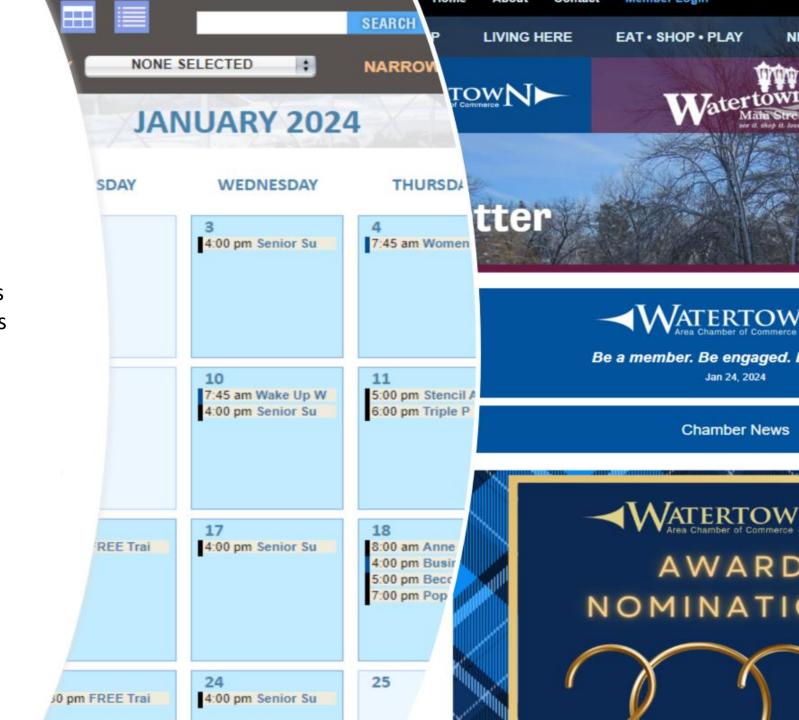
Education - Collaboration - Community

Marketing Highlights 2023









Website

- Calendar of Events
- Member Promotions
- Career Opportunities

SHOP LOCAL CAMPAIGNS









Business Support

WEEKLY MEMBER SPOTLIGHTS

This Week's Chamber Member Spotlight is MetalTek International located at 661 S 12th Street in

October is National Manufacturing Month, and at MetalTek, we're proud to celebrate the craftsmanship, innovation, and dedication that goes into every product we make. MetalTek manufactures critical metal components that power, protect, and connect our world. Join us this month in honoring the hardworking individuals who contribute to the manufacturing industry and the impact it has on our world. #ManufacturingMonth #metaltekproud Their Watertown facility is currently hiring for several positions and you can find those listed here:



Marguardt Home Health. At Commonheart, they share a calling. To heal. To comfort. To bring light. They see our own families reflected in their patients' lives and they serve them with gratitude and dignity. They are devoted to restoring health, well-being, and providing comfort to

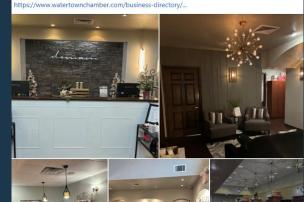
We recently held our Annual Dinner and Awards Celebration and Cheryl Meyer, their Director won for Customer Service. Cheryl has been at the front lines of Commonheart's Home Health for over 29 years, ensuring that Home Health has been provided to those in need in the greater Watertown community. She has worked closely with residents, families, and patients to provide incredible customer service and care and has always been a champion of personally connecting with her staff and supporting them in any way possible to ensure their success. Cheryl's outstanding history of delivering excellence in customer service has been instrumental in growing Home Health to the level it is today, helping Commonheart achieve the goals of innovative excellence, engaged compassionate culture, and strengthened organizational growth. Be sure to follow their new Facebook page and more information can be found here: https://www.watertownchamber.com/business-directory/?ID=830





Make 2024 a year of taking care of yourself and take advantage of the wonderful services at Domani Salon and Spa!

For more information visit:



This week's Chamber Member Spotlight is domani salon & spa! Domani offers a wide range of

services, cuts, colors, highlights, bridal stylings, eyelash extensions, and lifts. Their spa provides

massage services, facials, chemical peels, manicures and pedicures, Domani truly has something

for everyone! They focus on high-end guest service. All the little extras that make you feel special

This weeks Chamber Member Spotlight is PJ's Pizza located at 118 N Church Street in Watertown. They have been a family owned business since 1981. Todays special is a deep dish slice & salad! Be sure to like them on Facebook to see their specials - and stop in for a great lunch or dinner



This week's Chamber Member Spotlight is Ava's a posh boutique! Ava's a posh boutique is your one-stop shop for all things fashion-related. The store offers a unique shopping experience with new arrivals weekly. You'll be sure to find something you love. But don't let the high-end look fool you, our prices are incredible. Ava's has unique locally handcrafted items perfect for any occasion. Make sure to stop by this Saturday for their Small Business Saturday Event! The first 100 people over 21 years old will receive a numbered tag guaranteeing you a bag when you check out. (1 bag



CHAMBER CHATS

Next up in our Chamber Chat Series is Chandler House Bakery located at 411 E. Main Street in Downtown Watertown. They have a fun Christmas in July theme coming up this Friday and Saturday during their business hours of 7:30 am - 4 pm.

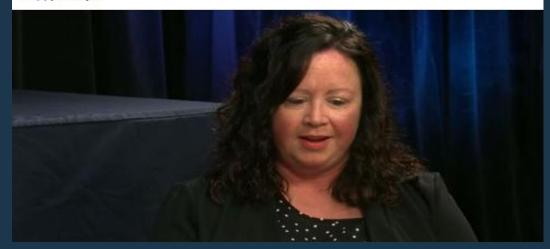
Check out this video on the owners, April & Charity Chandler and how the @Watertown Area Chamber of Commerce has helped their business grow and get their name out in the community! Video Link here: https://www.youtube.com/watch?v=mr88gkS1ibQ

Interested in having your business do a Chamber Chat? Contact Laura at the office at 920-261-6320 for more info!



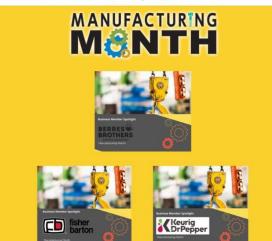
The Watertown Area Chamber of Commerce presents Chamber Chat! This is a series on what the local Chamber office offers and we are working on setting up a series with our local Chamber members. Stay tuned and enjoy listening to more about the employees of the Chamber, you will hear from Bonnie Hertel, Executive Director, Barb Krueger, Office & Membership Specialist, and Laura Nechkash, Event & Marketing Coordinator.

Happy Friday!!



We are celebrating October Manufacturing Month in Wisconsin! We recently sat down with several area manufacturers for our new Chamber Chat Series at Watertown TV. Those interviews are now live on our YouTube Channel - click here to subscribe:

https://www.youtube.com/channel/UCWOc-uLZZd5U8ZIWxJUYFyw and hear more from Berres Brothers Coffee Roasters , Fisher Barton, & Keurig Dr Pepper .



What to look forward to in 2024



2024 Calendar at a Glance

Be a member. Be engaged. Be noticed.

Jan 4	Women in Business Series - at Slumberland Furniture
Jan 10	Wake Up Watertown sponsored by Heroes for Heroes at Watertown Elks Lodge
Jan 18	Business After Hours - Schmutzler-Vick Funeral Home & Cremation
Jan 31	Lunch and Learn - ChatGPT in partnership with the Watertown Public Library
Feb 7	Wake Up Watertown - Annual Meeting at Watertown Elks Lodge
Feb 13	Digital Marketing Series - Canva & QR codes
Feb 29	Annual Chamber Dinner & Celebration - "Flannel Fling before Spring"
Mar 6	Wake Up Watertown sponsored by Watertown Humane Society at Ready 2 Dance
Mar 12	Chat with the Chamber - Details to follow
Mar 20	Watertown Career Fair at Watertown High School
Mar 21	Business After Hours - OSAKA
Apr 3	Wake Up Watertown Sponsored by Watertown Family Connections at Ready 2 Dance
Apr 23	Women in Business Series — at Slumberland Furniture
April 27	Whiskey & Wine Walk Sponsored by Watertown Chamber & Main St. Program
May 1	Wake Up Watertown sponsored by Corner Stone of Grace at Ready 2 Dance
May 7	Digital Marketing Series - TBD
May 16	Business After Hours - Pine Hill Farm
May 21	Latino Career Fair - Watertown Public Library
Jun 5	Wake Up Watertown sponsored by McFarlandale Dairy at Ready 2 Dance
Jun 11	Chat with the Chamber - Details to follow
Jun 12	Leadership Watertown Class of 2023-2024 Graduation Day
Jul 10	Wake Up Watertown sponsored by Pine Hill Farm at Ready 2 Dance
Jul 23	Women in Business Series - at Slumberland Furniture
Jul 25	31st Annual Chamber Golf Outing at Watertown Country Club
Aug 7	Wake Up Watertown sponsored by TDS at Ready 2 Dance
Aug 13	Digital Marketing Series - TBD
Aug 20	22 nd Annual New Teacher Breakfast at Maranatha Baptist University
Sep 4	Wake Up Watertown sponsored by Educational Foundation at Ready 2 Dance
Sep 5	8 th Annual Downtown Watertown Wine Walk
Sep 12	Chat with the Chamber - Details to follow
Sept 19	Business After Hours - Sponsored by The Elias Inn
Oct 2	Wake Up Watertown Manufacturing Month at Ready 2 Dance
Oct 8	Women in Business Series - at Slumberland Furniture
Oct 23	Career Exploration Day - Watertown Riverside Middle School
Nov 6	Wake Up Watertown sponsored by Haus of Peace at Ready 2 Dance
Nov 12	Digital Marketing Series - TBD
Dec 4	Wake Up Watertown sponsored by Maranatha Baptist University at Ready 2 Dance

What to look forward to in 2024

- NEW WEBSITE
- NEW LOCATION FOR WAKE-UP WATERTOWN,
- ANNUAL DINNER FEBRUARY 29
- MULTILINGUAL RESOURCE EVENT MARCH 12
- GOSLING CAREER FAIR MARCH 20
- WHISKEY & WINE WALK (HOSTED WITH MSP) – APRIL 27
- LATINO CAREER FAIR MAY 21
- 31ST ANNUAL GOLF OUTING JULY 25
- 22ND ANNUAL NEW TEACHER BREAKFAST AUGUST 20
- 8TH ANNUAL WINE WALK SEPTEMBER 5
- 26TH ANNUAL LEADERSHIP CLASS (FALL 2024)

What to look forward to in 2024

- CAREER EXPLORATION DAY AT RMS –
 OCTOBER 23
- DIGITAL MARKETING SERIES WOMEN IN BUSINESS NETWORKING
- INCREASE ONLINE PRESENCE:
 - You Tube Channel
 - Social Media (Facebook, Instagram, LinkedIn)
 - Updated Website
- WEEKLY MEMBER SPOTLIGHTS
- CHAMBER CHAT VIDEOS
- BIWEEKLY NEWSLETTERS
- NEW RESIDENT WELCOME BAGS

Upcoming Programing & Events





DIGITAL MARKETING SERIES

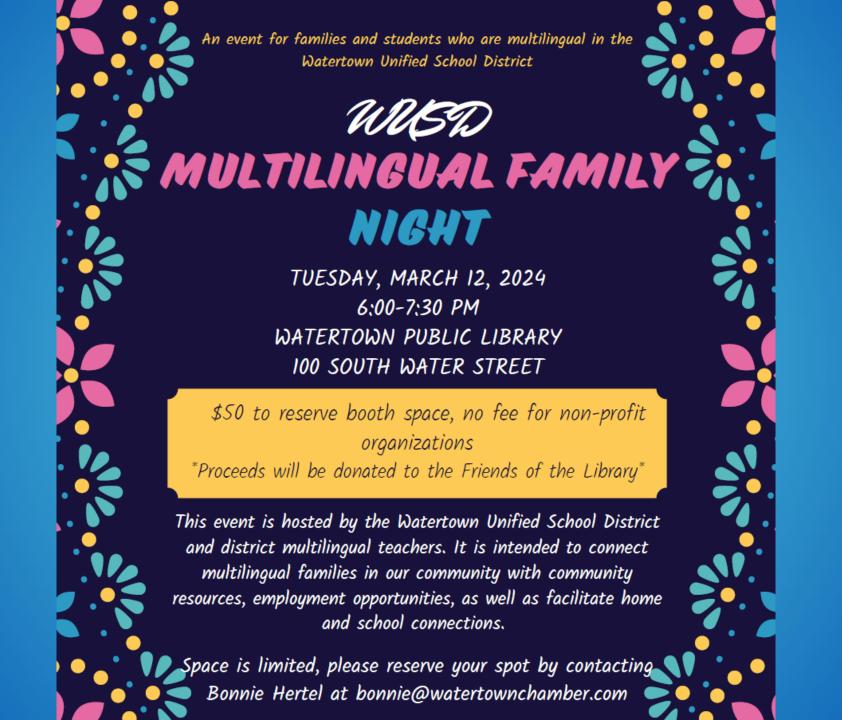




February 13, 7:45 am BANK OF LAKE MILLS







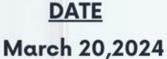
WATERTOWN HIGH SCHOOL

JOB & CAREER FAIR

2024









8AM- 12:30PM

TIME



825 Endeavour Dr. Watertown, WI 53094





Contact Barb or Bonnie 920-261-6320

barbewatertownchamber.com

WATERTOWN AREA CHAMBER OF COMMERCE 31ST ANNUAL GOLF OUTING

JULY 25, 2024





Save The Date

8th Annual Wine Walk

September 5th, 2024
Presented By:





Join us for our annual celebration!

FLANNEL FLING

• BEFORE•

SPRING

PRESENTED BY



Rock River Chimney & Fireplace, LLC

FEB

THURSDAY

5 O'CLOCK

2024

TURNER HALL 301 S 4TH ST, WATERTOWN, WI 53094

dinner & dancing and chamber awards!

THANK YOU SPONSORS!

Presenting Sponsor



Platinum Sponsors





THANK YOU SPONSORS!

Party Favor Sponsor



Gold Sponsors





Silver Sponsors





Bronze Sponsors





Dessert Sponsors









Be a member. Be engaged. Be noticed.

Annual Dinner & Celebration - Flannel Fling Before Spring February 29th, 2024 Turner Hall - 301 South 4th Street

Annual celebration dinner for 2024 which features networking, annual awards, and dinner. Approximiately 200 attendees.

Sponsorship Options

Sponsorship Description	Number Available	Sponsor Investment	Sponsor Benefits
Presenting Sponsor	_11	SOLD \$2,000	8 Tickets to Dinner (reserved table), logo on Chamber website, logo on social media, business name announced at Wake Up Watertown, listing in E- newsletter, listing on Facebook, logo on dinner table tents, logo on shared sign in prominent location, one promotional e-blast, one month Chamber TV advertising and one month Chamber website advertising.
Platinum	4	\$1,000	4 Tickets to Dinner (reserved table), logo on Chamber website, logo on social media, business name announced at Wake Up Watertown, listing in E- newsletter, listing on Facebook, logo on dinner table tents, logo on shared sign in prominent location.
Gold Sponsor	8	\$500	2 Tickets to Dinner, Logo on large sign in prominent location during event. Business name announced at Wake Up Watertown, Listing in E- newsletter, Listing on Facebook. Listing on Chamber website.
Silver	15	\$250	Logo on large sign in prominent location during event. Business name announced at Wake Up Watertown, Listing in E- newsletter, Listing on Facebook. Listing on Chamber website.
Bronze Sponsor	15	\$125	Business name on shared sign in prominet location during the event. Listing on Annual Celebration Table Tents.
— Party Favor Sponsor	1	Contact Chamber	Logo on take home party favor, business recognized on social media and chamber website.
Whiskey & Wine Pull Sponsor	2	\$500	2 Tickets to Dinner,Logo on signage at Pull Table, business recognized on social media, website.
Entertainment Sponsor	1	\$500	2 Tickets to Dinner, Logo on signage near entertainment, business recognized on social media, website.
Photo Booth Sponsor	1	\$500	2 Tickets to Dinner, Logo on signage near photo booth, business recognized on social media, website.



Customer Service Award

Nominees should be a person who provides exemplary customer service by going above and beyond when performing their job functions.

- All bankers / Tellers Bank of Lake Mills
- Melissa Urrea Bank of Lake Mills
- Taylor Borgwardt Black Rose Esthetics
- All the Volunteers Blue Butterfly
- Ashley Wenninger Manager, Blue Butterfly
- Kimberly Grinwald Blush Hair Beautique
- Anthony LeMaster Brown's Shoes
- Chandler House Bakery (Charity and April)
- Sue Laudenslager Draeger's
- Brian & Laurie Rehm Drehm Insurance

- Heather Bradley EZ Promotion
- Karen Lanser Heroes for Heroes
- Jody Purtell Lead the Way Social
- Bill Oswald Oswald Konz
- Caitlinn Vohen The Chic Boutique
- Amber Smith The Chic Boutique
- Holly Christian Thrivent Financial
- Dr. Golden Weight in Gold
- Courtney Saniter Wilders

Epic Awards

Entrepreneurial, Progressive, Innovative, and Collaborative.
This award recognizes a business that contributes to the well-being of the community, demonstrates growth, is innovative, and collaborates with other businesses and organizations.

Epic Award Nominees Non-Profit

- Blue Butterfly Thrift Store
- Cornerstone of Grace
- Greater Watertown Community Health Foundation
- Heroes for Heroes
- Watertown Humane Society
- Watertown Riverfest
- Watertown Area YMCA



Epic Award Nominees Small Business

- Black Rose Esthetics
- Brown's Shoe Fit Co.
- Chandler House Bakery
- Hometown Pharmacy
- Lead the Way Social
- Pine Hill Farm
- PJ Pizza
- Ready to Dance
- The Chic Boutique
- Weight in Gold
- White Oak Builders
- Wilder's Plants & More



Epic Award Nominees Medium Business

- Bank of Lake Mills
- Berres Brothers
- Culver's
- Jerry Hepp Excavating
- KDP (Keurig Dr. Pepper)
- Kraemer's Cheese
- Mercadito La Rosita
- Maas Brothers
- Mullen's Dairy
- Piggly Wiggly
- Richter Heating
- Spero Heritage Homes
- Watertown Bowl



Epic Award Nominees Large Business

- Glory Global
- Johnsonville Foods
- Kwik Trip
- TDS
- The Marquardt



THANK YOU

Your dedication, support, and active participation in our Chamber community make a significant impact. Together, we create a vibrant and thriving environment for local businesses and professionals.

Looking forward to a great 2024!



Table Talk – Voice of the Customer

- We want to hear from our members!
 - O What is the most valuable thing the Chamber does?
 - If the Chamber could help your business with one thing, what would that be and how could we help?
 - O What new events would you like to see the Chamber do?

Table Talk

What is the most valuable thing the Chamber does?

- Connections and awareness
- Communication
- Something for everyone
- Welcome New Members
- Promotion of Events
- Social Media Support
- Recruiting New Members
- Great resource for the community
- Collaboration
- Community engagement

- Providing information and connecting key stakeholders
- Networking
- Events
- Education Opportunities
- Supports the City
- Digital Marketing
- Website
- Ability to meet new people

Table Talk

If the Chamber could help your business with one thing, what would that be and how could we help?

- Promotions and Exposure
- Direct Mailer
- Promotion and Networking- MORE
- Job Postings
- E-Blasts
- Continue Sponsorship Opportunities

- Highlight more local promotions
- Marketing Support
- Career Events- Help with Staffing
- Promote the Chamber and what they do for businesses
- Lunch and Learns

Table Talk

What new events would you like to see the Chamber do?

- Social Hours without a business agenda- to connect person to person
- Restaurant Week
- Parents Night OUT
- Events to draw Middle/HS Kids
 - Quest 4 the Best
 - Talent Crown
 - Service Projects
 - Tech Related

- Have all WUW attendees do a 30-second intro to create better connections
- Event at Airport
- Industry Focused/Health Care Lunch & Learn
- Chamber Expo for Community
- More Lunch & Learns
- More Digital Marketing
- Mocktail March
- Non- Alcoholic Events
 - Appetizer Walk
 - Mocktails



Be a member. Be engaged. Be noticed.

THANKYOU!